

Overall Supreme Awards

The Lion Foundation Young Enterprise Scheme Company of the Year

Awarded to the YES company placed first overall

The winning company receives a \$3000 cash prize and a trophy.

The winning school receives a \$2000 cash prize for a project (following consultation between the Principal and The Lion Foundation).

Each member of the winning company receives a \$5000 scholarship for the Massey University Business School.



The Todd Corporation Award for Young Enterprisers

Awarded to the YES companies placed second and third overall

The 2nd placed company receives a \$2000 cash prize and a trophy.

The 2nd placed school receives a \$1000 cash prize.

The 3rd placed company receives a \$1000 cash prize and a trophy.

The 3rd placed school receives a \$1000 cash prize.



Excellence Awards

Arts and Culture Award

Awarded to the YES Company displaying innovation and enterprise as an Arts and/or Culture business. Any music companies up for the award will be chosen in consultation with Play it Strange.

The winning company receives a \$1000 cash prize.

Award for Excellence in Innovation

Awarded to the YES Company that best displays innovation in their product/service, their business model or both.

The winning company receives a \$1000 cash prize.

BP Award for Social Enterprise

Companies who recognise social challenges and use entrepreneurial principles to organise, manage and create a positive change in the community will be considered for this award. Evidence must be shown in the Annual Review.

The winning company receives a \$1000 cash prize.



Callaghan Innovation Award for the Best Digital Technology Company

Awarded to the best company who have developed a product or service based on digital software, hardware or an electronic system. Digital software could include a new piece of software or SaaS, an app or a game. It might involve a service to create a website or other digital technology for a client. Companies will be judged on their technology and commercialisation, but the emphasis will be on their ability to commercialise their product or service as demonstrated in the Annual Review.

The winning company receives a \$1000 cash prize.

CallaghanInnovation
BUSINESS TECHNOLOGY SUCCESS

Chartered Accountants Australia and New Zealand Award for CEO of the Year

Awarded to the YES CEO who most effectively demonstrates leadership. Judging will be based on the CEO's statement about their leadership excellence - up to 500 words

The winning student receives a \$1000 cash prize, a trophy and invited to attend a networking event with Chartered Accountants Australia and New Zealand.



He Kai Kei Aku Ringa Award for Rangatahi Entrepreneurs

This will be awarded to the top YES Company where at least 50% of the company directors identify as Maori.

The winning company receives a \$1000 cash prize.

HSBC Award for Excellence in Sales & Marketing

Awarded to the YES Company that best demonstrates excellence in sales and marketing, as evidenced in the Annual Review.



In particular, HSBC will be taking into consideration:

- Market research undertaken
- Branding of the product or service
- Marketing plan created and implemented
- Promotions and public relations undertaken
- Sales channels used and the success of those channels.
- The winning company receives a \$1000 cash prize.

Massey Business School Young Entrepreneur Scholar Award

Awarded to the student with the highest mark in the Young Enterprise Exam.

The winning student receives a \$3000 scholarship for Massey Business School a cash prize of \$1000 and a trophy. Runner up receives a \$2000 scholarship for Massey Business School.



Ministry of Business Innovation and Employment Award for Operations

Awarded to the company that best demonstrates effective design and implementation of business systems, including supply chain, production, distribution and financial management.

The winning YES company receives a \$1000 cash prize.



Ministry for Pacific Peoples Award for Excellence in Pasifika Business

Awarded to the best Pasifika company, as evidenced in their Annual Review

**A Pasifika company is defined as a company where at least 50% of the company directors identify themselves as Pasifika.*

The winning company receives a \$1000 cash prize.



Ministry of Youth Development Award for Business Commitment

Awarded to the company that has successfully completed the YES programme in the face of barriers, difficulties or hardships not faced by the average YES company, as evidenced in the Annual Review.

The winning company receives a \$1000 cash prize.



MOVAC Award for High Growth Potential

Awarded to the company with the best fast-growth idea that demonstrates potential to scale and become highly profitable.

The winning company receives a \$1000 cash prize.



NZ Aid Programme Award for International Development

Awarded to the company that best shows how their product/service could be used to solve a development problem, or is being used in a developing country. This could include creating a product/service which uses suppliers in developing countries. Evidence must be shown in the Annual Review.

The winning company receives a \$1000 cash prize.



Unitec Award for Enterprising Technology

Awarded to the YES company that best uses technology to design a product or service, develop a product or service, and deliver a product or service.

The winning company receives a \$1000 cash prize.



XERO Award for Thinking Big

Awarded to the company that displays innovative thinking and have aspirations to grow their business offshore through their annual review.

The winning company receives a \$1000 cash prize.

Judging will be based on a 500-word summary of your business, and how it links to the criteria.

